



Florida Association of  
Professional Lobbyists

**FAPL Board of Directors  
First-Time Nominee Questionnaire  
Joe Anne Hart, DPL**

1. Why would you like to serve on FAPL's Board of Directors? Do you have a specific area of the association in which you would like to be involved (Conference planning, membership, sponsorship, education, etc.)?  
**My interest in serving on the Board of Directors is to help expand on the great work that is being done by FAPL. This organization represents a certain standard in the lobbying profession that should be a model for others in the lobbying corp., especially for the younger generation. I believe that I can contribute in program development and membership engagement to help bring more visibility to FAPL.**
2. What is/would be your style of serving and participating as a Board member?  
**As a 24 year veteran in Florida politics, I have been fortunate enough to work with, observe and learn from a lot of successful lobbyists who have influenced my style of leadership. I believe that serving and participating on a Board of Directors is liking to community service and volunteering your time for the betterment of a cause. I have also been a fitness instructor for more than 20 years, which has given me the unique ability of being a mentor and motivator for those around me. I hope to bring that skill set with me if I get the opportunity to serve on the Board.**
3. What specific skills and talents would you bring to the FAPL Board of Directors that can make a distinct difference in the organization's future? Do you hold any professional designations (i.e., JD, DPL, CAE, etc.)?  
**I am a designated professional lobbyist (DPL) and my skill set encompasses a wide range of skills in managing a lobbying team for a statewide association, managing a political action committee and leading a group of industry leaders for a professional association for more than 12 years.**
4. What other Boards do you serve on now? What position(s) do you hold?  
**I am currently serving on the Board of Directors for the Florida Chamber Foundation.**
5. Are you willing to help FAPL with identifying and nurturing prospects for membership and for event sponsorship? **Yes, I am willing to help identify and nurture prospects for membership and for event sponsorship.**
6. FAPL leadership is expected to be engaged and supportive of association activities. Please identify all of your volunteer efforts/contributions with FAPL in the past.  
**I became a member of FAPL three years ago. Initially, I was not sure if this organization was the right fit for an in-house lobbyist for an Association but decided to give it a chance and I'm glad I did. I was immediately motivated to become engaged in being a part of this organization. After receiving my DPL, I placed this designation on my business cards, on my email signature, etc. Although I wasn't an official member of any specific committee until the Nominations Committee, I wanted to be involved in exploring opportunities to give members of FAPL express entrance into the Capitol, exploring other ways to engage current members of FAPL to be more involved and how can we expand our membership.**

7. Are you a current FAPL Member?  Yes  No If yes, how many years have you been a FAPL Member? 3 years

Your Name: **Joe Anne Hart** Date: **October 31, 2019**

Company: **Florida Dental Association**